**Yanlou (David) Song**

New Hampton School | DOB 11/29/1997 | [sony016@newhampton.org](mailto:sony016@newhampton.org) | 860-919-3209

Eloquent and outgoing, I love to make friends. My inquisitive and proactive nature leads me to wonderful experiences in my life. My career goal is in high-tech entrepreneurship.

**Academics**

Cumulative GPA: 3.41; Senior Year GPA: 3.61

ACT: 30 (English 25, Math 36, Science 31, Reading 27); Writing 8 6/2015

SAT II: Math II 780 10/2015

TOEFL: 104 (reading 30, Listening 26, speaking 23, Writing 25) 8/2015

**Honors**

Honor Roll at New Hampton School 2012 – 2015

Mu Alpha Theta award for talent and leadership (Math, 1 per school) 5/2015

New England Math League Awards for top 5 student of each school 3/2015

Top 3, World of Tanks the 3rd Campaign (2-week long tournament, Led 500+ person clan) 2014

10th Place, World of Tanks Weekdays Warfare 11 (12 person/team, 200+ teams) 2014

**Activities**

**Fujian Lanshen Enviromental Technology Co., Ltd.** summer of 2014/2015

Learned everything about waste water processing and water quality monitoring. During the 2014 summer, worked out an engineering sketch of a crowd sourcing water pollution first alert mobile app and studied the system design of a mobile app and the accompanying backend system. Returned in 2015 summer to continue to work on the app and finished an early prototype of the mobile end app. Learned about the components necessary for building the server end.

**Innovation Works** (<http://en.chuangxin.com/>) summer of 2015

Innovation works is a high tech incubator. Learned about entrepreneurship and venture investment from Mr. Kai-fu Lee, a renowned venture capitalist and the former head of Microsoft China, and explored with him the possibility of starting a company for my app. Followed him through the due diligence process of two angle investment cases, one for Shenzhen Yuandong, the other for HiWiFi.com. We examined the business plan, financial statements, and audit reports; and worked with third party experts to assess the technical feasibility and market readiness of the products. The experience opened my eyes to the interesting world of high tech entrepreneurship.

**World of Tanks (eSport or Competitive Gaming)** 2011-present

Organized and led clans of up to 500+ members. Winner of numerous titles. Made and visited friends from all over the world.

**Sports** 2012-present

* JV Soccer (Fall Sport) Played Center Halfback and served as quartermaster. We played the New England Region Tournament.
* JV tennis (Sprint Sport)
* Skiing (Winter Sport)
* Golfing: recreational

**Annual Project Week of New Hampton School** 2013-2014

* For the 11th grade project week, helped the town library build a web site. Responsible for most of the art and visual work, including photography, video shooting, Photoshop, editing, and arrangement. Web site address: [www.gordonnashlibrary.org](http://www.gordonnashlibrary.org).
* For 10th grade project week, learned everything about flight. Studied aerodynamics and checked out what we learned in MIT’s wind tunnel. Observed the flight taking off and landings at the Logan Airport. Received flight training on R/C airplanes and flight simulators. On the last day, flew a Cessna 172 from a runway on a frozen lake, the only airport on the ice in the U.S.

**Community Service (School Organized)** 2012-present

* As part of the school community service, went to a community shelter to serve the seniors. Helped out with the daily chores, played games with them, listened to their stories and offered our companionship.
* Packed donated food into food packs to be sent to Africa. It includes rice and beans and nutrients for a meal and will be given to those refugees of war and drought.
* Participated in Food for All, a local public welfare community organization to serve meals to the poor and elderly, and clean up venue after the activity.
* Participated in Angels of Athletic to help clean the sports field in school and prepare school athlete teams with their equipment and water supplies.

**Raleigh China 2014 Guizhou Youth Camp** summer of 2014

Operation Raleigh originates from Operation Drake which was initiated by Prince Charles. During the two week camp, my project was to repair and repaint a leaky classroom of Xintian Elementary school in a remote mountain range in the Guizhou province. Raised the fund to buy the tools and building materials and carried them in on foot. Organized sports competitions and taught the youngsters how to use the donated electronic gadgets we brought in. The second part was an expedition of 5 day, 70 km hike over the mountain trails, on which I discovered a water pollution incident that inspired the creation of a pollution alert app.

**Dalian Hairuida Co. Ltd** summer of 2012-2014

Learned to conduct the daily business of Hairuida, my family owned business and the largest salted seafood processing company in China. Read emails and dealt with issues related to import, plant operation and export. Hairuida imports Russian and American catches, processes them in the Chinese plants, and then exports the finished products internationally, especially to Boston, Miami, NY in US and San Juan (Puerto Rico) and other Caribbean Islands.

**Yearbook** 2013

Attended most of the sports events on campus to take pictures and record the scores and highlights. Arranged and edited the photos and artwork of the yearbook. The current title photo of the school’s website is also my work.

**20 under 50 (Immersion-style leadership program)** 2013

A 2-week program modeled after Ted Talk, Model UN, and Entrepreneurship Contests. Attended forums with some of the most renowned business leaders and worked with them to develop business plans and look into teamwork, networking, and topics on the intricate synergy and interaction among science, innovation, investment, financing, international relationship and charity.